

ARIZONA EXPORTS

Arizona Depends on World Markets

Arizona's export shipments of merchandise in 2005 totaled \$14.9 billion. Arizona ranked 17th among the 50 states in terms of total exports in 2005.

Arizona exported globally to 196 foreign destinations in 2005. The state's largest market was NAFTA member Mexico. Arizona posted exports of \$4.8 billion to Mexico, almost one-third (32 percent) of the state's total export shipments in 2005. Mexico was followed by NAFTA member Canada (\$1.6 billion) and Malaysia (\$779 million). Other top markets included the United Kingdom, Germany, Singapore, China, the Netherlands, Thailand, and Japan.

Arizona's biggest growth market, in dollar terms, is Mexico. From 2001 to 2005, export shipments to Mexico increased from \$3.6 billion to \$4.8 billion, an increase of 33 percent, or \$1.2 billion. Other countries recording large increases in merchandise exports from Arizona over this time period were China (up \$508 million), the Netherlands (up \$404 million), Singapore (up \$346 million), and Canada (up \$279 million).

Of Arizona's top 30 markets, exports to Iceland grew the fastest over the 2001-2005 period. Arizona's exports of goods to Iceland surged from about \$189 thousand to \$59.4 million, an increase exceeding 31,200 percent. Other major markets to which Arizona more than doubled its exports from 2001 to 2005 were Nigeria, Russia, China, the Netherlands, Turkey, India, and Argentina.

The state's leading export category is computers and electronic products, which alone accounted for 41 percent, or \$6.1 billion, of Arizona's total merchandise exports in 2005. Other top exports that year were transportation equipment (\$2.5 billion); electrical equipment, appliances, and parts (\$1.2 billion); machinery manufactures (\$1.0 billion); and fabricated metal products (\$515 million).

In dollar terms, Arizona's leading manufactured export growth category is electrical equipment, appliances, and parts. Export shipments of these products during the 2001-2005 period grew from \$502 million to \$1.2 billion, an increase of \$666 million. Other manufactured export categories that registered large dollar growth from 2001 to 2005 were computers and electronic products (up \$573 million); chemical manufactures (up \$241 million); and machinery manufactures (up \$228 million).

Fabric mill products are Arizona's fastest-growing manufactured export category in percentage terms, rising 139 percent from \$40.5 million in 2001 to \$96.8 million in 2005. Other fast-growing manufactured export categories during the 2001-2005 period were electrical equipment, appliances, and parts (up 133 percent); chemical manufactures (up 113 percent); and wood products (up 103 percent).

Source: Origin of Movement State Export Series, Bureau of the Census, Exporter Data Base, International Trade Administration and Bureau of Economic Analysis.

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